



North Texas Hyperion Users Group – *Making Essbase Great Again!*

November 2018

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Account Director
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Director Oracle EPM

A photograph of three business professionals in an office setting. A man in a white shirt and glasses is holding a laptop, showing it to a woman in a dark blazer. Another man in a white shirt is standing to the left, looking at the laptop. The background is a bright, modern office with large windows.

ABOUT PERFICIENT

About Perficient

1997 Founded

PRFT Listed on NASDAQ

Global US, EU, China + India

3,000+ Employees

90% Repeat Business Rate

\$500+ Million in revenue*

23 North America locations

*2018 year projection



Oracle Practice Overview

Solution Expertise

EPM | ERP | BI

3000+

Deployments

Platinum Partner

Cloud Select



15

Specializations

200+

Oracle Experts

Industry Expertise



Healthcare | Supply Chain/Mfg. | Energy/Oil & Gas
Financial Services | Consumer Markets

Comprehensive Oracle Practice

Strategic Assessments & Roadmaps

Implementations & Upgrades

Cloud Strategy

Oracle EPM

Oracle EPM Capabilities

Financial Close

- FCCS/HFM, ARCS/ARM, ERPCS

Budgeting & Forecasting

- (E)PBCS / Planning

Profitability & Cost

- PCMCS & HPCM

Reporting & Analytics

- Oracle Analytics Cloud
- BIFS + Essbase

Master Data

- DRM
- DRG

Infrastructure

Training & Education

Oracle ERP

Oracle ERP Capabilities:

- Oracle Cloud ERP & EBS
- Financials
- Purchasing/ Adv. Procurement
- Project Accounting
- Order Mgmt/ Distribution
- Asset Management
- Manufacturing/ Supply Chain
- Service & Support
- Human Capital Mgmt.
- MDM Hubs
- EBTax & Vertex
- PMO/ Program Management
- Custom Development
- SOA/Fusion Middleware
- Integration Cloud Service
- SupportNet

Oracle BI

Oracle BI Capabilities

- OBIEE
- Oracle BI Apps.
- Custom Data Warehouse Services
- Master Data Management
- Data Integration & Discovery
- Enterprise Healthcare Analytics
- Exadata
- Exalytics
- Mobile BI
- Big Data
- SupportNet

ORACLE

Platinum Partner
Cloud Select
North America

ORACLE

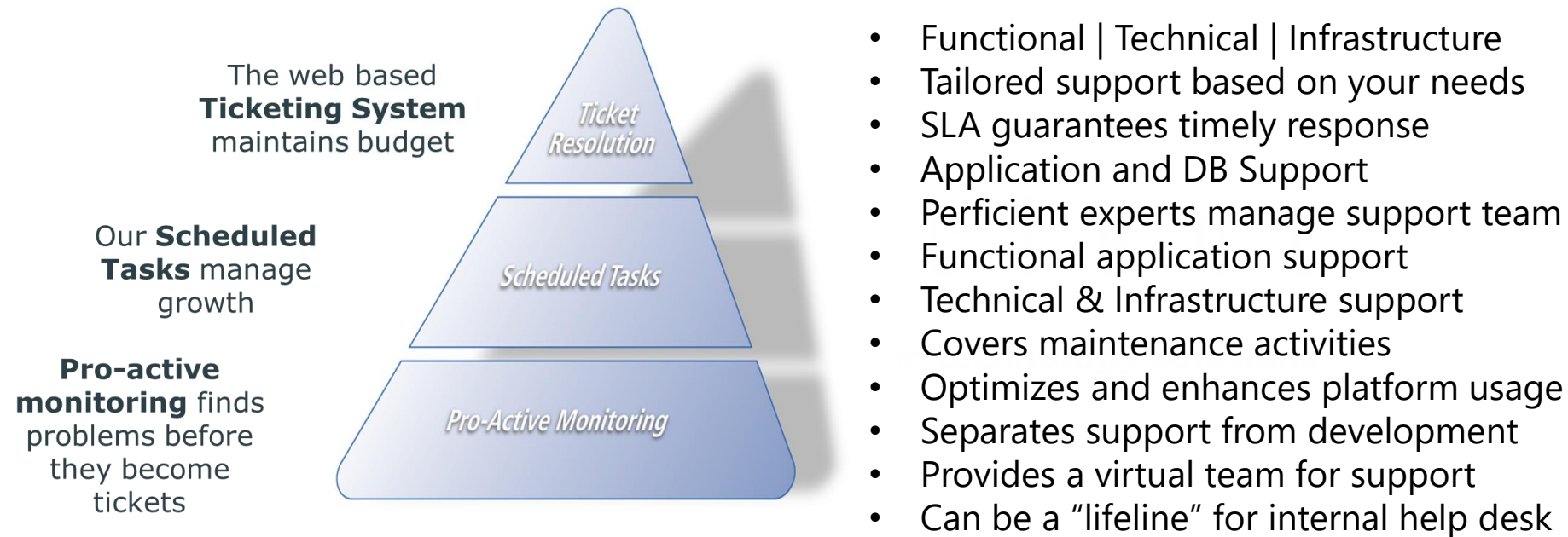
APPROVED
EDUCATION CENTER

15 Oracle Specializations

Oracle Excellence Award Winner

Perficient's SupportNet™

Support and Managed Services



Customized Support model tailored to meet your needs

A background image showing three business professionals in an office setting. A man with glasses and a beard is pointing at a laptop screen, while a woman and another man look on. The image is semi-transparent, allowing the text to be clearly visible.

ORACLE ANALYTIC CLOUD LICENSING OPTIONS

Pre-Built Financial Analytics on OAC

- Platform-as-a-service offering
- Pre-built financial analytics on OAC
- Metrics to analyze profitability and margins, general ledger accounting, payables, receivables, business unit performance and more detailed reporting
- Mobile access with no extra programming required
- Comprehensive sharing framework
- Simple self-service administration
- Automated ongoing updates
- Role-based granular security
- Documentation



Oracle Analytic Cloud Service

Source: https://cloud.oracle.com/en_US/cost-estimator

Oracle Analytics Cloud offers two license options.

Pay As You Go
customers to not
be “locked” into
a term or
contract.

Helps customers
avoid “up front”
cost as you are
billed monthly.

The screenshot displays the Oracle Cloud Cost Estimator interface. At the top, there are two main options: 'Pay As You Go *' at \$27,204 /mo and 'Monthly Flex *' at \$16,384 /mo, both with 'Buy' buttons. Below this, a green banner highlights an 'Extra Monthly Flex Discount' of 10% applied to the monthly flex base price, resulting in a 'Your Price' of \$16,384 /mo. A 'Configuration Options' table lists the components: Oracle Autonomous Analytics Cloud - Enterprise (\$27,204 / \$18,204), Autonomous Analytics (\$27,000 / \$18,000), and Storage (\$204 / \$204). At the bottom, a summary box shows the final 'Pay As You Go *' price of \$27,204 /mo and 'Monthly Flex *' price of \$16,384 /mo, each with a 'Buy' button. A 'Remove All' button is also present.

Configuration Options	Pay As You Go	Monthly Flex
Oracle Autonomous Analytics Cloud - Enterprise	\$27,204	\$18,204
Autonomous Analytics	\$27,000	\$18,000
Storage	\$204	\$204

Monthly Flex
is a contract or
term based
agreement.

It allows
customers to
receive discounts
based on the term
selected.

The longer the
term the greater
the discount.

Note: Oracle Autonomous Analytics Cloud is represented based on value and flexibility.

Oracle Analytic Cloud Service

Source: https://cloud.oracle.com/en_US/cost-estimator

Oracle Analytics Cloud has three main configuration options which drive the license costs.

Number of Instances

In most cases customer like two instances one for **test** and another for **production**.

Customers can request as many instances as they desire.

Configuration	Enterprise (B89631) / 3	Autonomous Analytics
Oracle Autonomous Analytics Cloud - Enterprise	\$27,204	\$18,204
Autonomous Analytics	\$27,000	\$18,000
Utilization		
Number of Instances / 2 Instance(s)	2	2
Configuration		
Enterprise (B89631) / 3	\$27,000	\$18,000
OCPU Per Hour	3	3
Enterprise - BYOL (B89637)	\$0	\$0
Data Lake (B89632)	\$0	\$0
Data Lake - BYOL (B89638)	\$0	\$0
Standard (B89630)	\$0	\$0
Standard - BYOL (B89636)	\$0	\$0
Storage	\$204	\$204

Number of CPUs

The number of CPUs can be scaled up or down based on projected user concentration and utilization of the environment.

Storage

In most cases customer like two instances one for test and another for production.

Note: Oracle Autonomous Analytics Cloud is represented based on value and flexibility.

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ORACLE ANALYTIC CLOUD PRODUCTS AND FEATURES

OAC License Option

Oracle Analytics Cloud is available in three editions.

Standard

- Take control of your data
- Create processes for business analytics application and data collection
- Discover insights on the data that you provide
- Prepare data through interactive data flows
- Explore data through grammar-based visualization
- Coordinate business analytics within your department or organization

Data Lake

*...all of the features of **Standard**, plus..*

- Explore and replicate data
- Create scalable data flows including ingestion, transformation, and persistence
- Execute data flows by using Apache Spark or Oracle Database Cloud

Enterprise

*...all of the features of **Data Lake**, plus..*

- Build data models, reports, and analytic dashboards in an enterprise business intelligence environment
- Design and publish pixel-perfect reports from your enterprise data
- Migrate content from your existing on-premises environment
- Perform a sensitivity analysis to test various data scenarios
- Maintain live and optimized connectivity to on-premises data warehouses

OAC Product Comparison

	Oracle Analytics Cloud	Oracle Autonomous Analytics Cloud
Standard	Data Visualization Essbase	Data Visualization
Data Lake	Data Visualization Essbase	Data Visualization Essbase
Enterprise	Data Visualization Essbase Business Intelligence	Data Visualization Essbase Business Intelligence

OAC Service Management Product Comparison

	Oracle Analytics Cloud	Oracle Autonomous Analytics Cloud
	Managed by Oracle Customer <i>You manage the service lifecycle and configuration, and have SSH access to the compute node VM.</i>	Oracle-Managed <i>Oracle provides you with lifecycle management and configuration. You can log service requests to Oracle Cloud support to request service updates.</i>
Manage users and roles	Shared Responsibility	
Create and size service	Shared Responsibility	
Create database cloud service	Customer Responsibility	Oracle Responsibility
Administer database cloud service	Customer Responsibility	Oracle Responsibility

OAC Service Management Product Comparison

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Back up and restore services	Customer Responsibility	Oracle Responsibility
Patch services	Customer Responsibility	Oracle Responsibility
Patch operating system	Customer Responsibility	Oracle Responsibility
Monitor service	Customer Responsibility	Oracle Responsibility

A background image showing three business professionals in a meeting. A man in a white shirt and glasses is pointing at a laptop screen. A woman in a dark blazer is looking at the screen. Another man in a white shirt is partially visible on the left. The image has a semi-transparent dark overlay.

ORACLE ANALYTIC CLOUD DEMO

Key URLs

Cost Estimator

https://cloud.oracle.com/en_US/cost-estimator

Cost Estimator Explained

https://www.youtube.com/embed/JwAf0PYHS_8?html5=1

Oracle Analytic Cloud Service Details - Features Explained

<https://docs.oracle.com/en/cloud/paas/analytics-cloud/acsgs/what-is-oracle-analytics-cloud.html>

Oracle Analytics Cloud Instances for Partner Demonstrations

<https://blogs.oracle.com/emeapartnerbiepm/oracle-analytics-cloud-instances-for-partner-demonstrations>

QUESTIONS