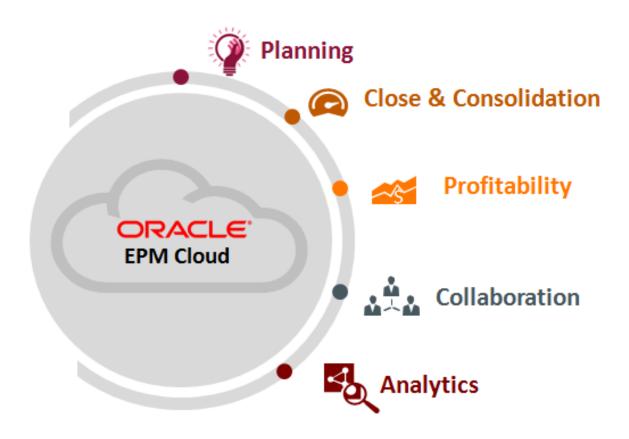


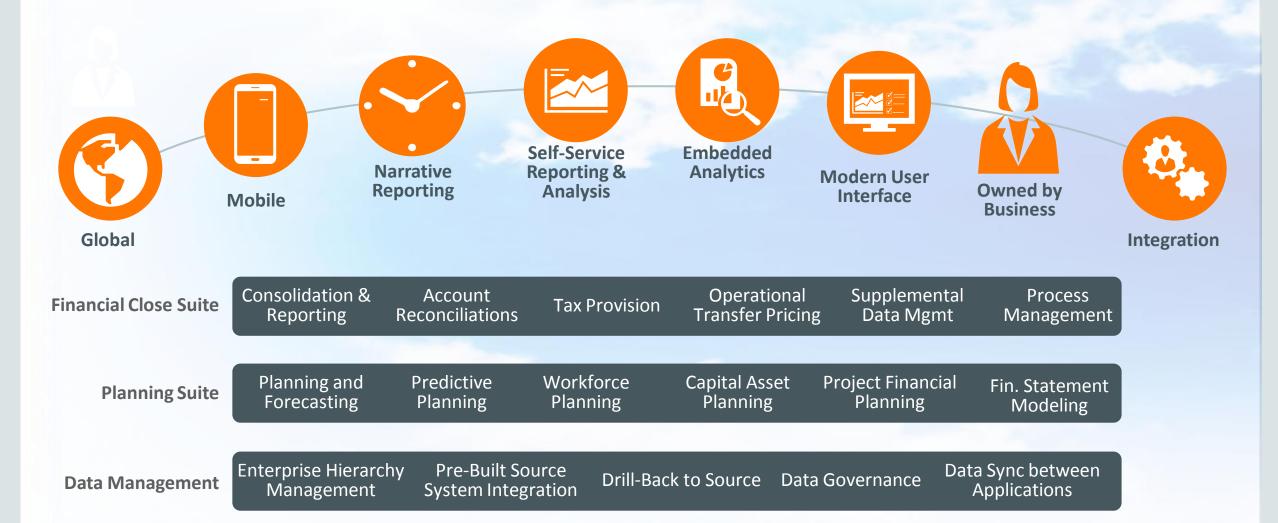
### The Oracle EPM Cloud



- ✓ **COMPREHENSIVE** The most cloud-based complete Enterprise Performance Management solution available
- ✓ **ENTERPRISE** Tailor made for both corporate finance and operational needs.
- ✓ **ALIGNED** Empowers users with independence while ensuring



# Oracle EPM Cloud





# The EPM Cloud

### **Business Process Marketecture**





Reporting & Narrative (EPRCS)

Planning (PBCS, PBECS, PSPBCS, etc) Financial Close (FCCS, ARCS, TPRCS, etc)

**Profitability** (PCMCS, etc)

**Dimension Management** (DM CS)

**User Security (IDM)** 

**Collaboration (OSN)** 

Fusion Cloud Applications (ERP, HCM, BI, Marketing Cloud)







# Oracle EPM Cloud Roadmap



### Oracle EPM Cloud is Comprehensive

Planning & Budgeting Cloud Service General Availability

2. Enterprise Performance Reporting Cloud Service General Availability

3. Enterprise Planning & Budgeting Cloud Service 1H CY2016

4. Account Reconciliation Cloud Service 1H CY2016

5. Essbase Cloud Service 1H CY2016

6. Financial Consolidation & Close Cloud Service 2H CY2016

7. Profitability & Cost Management Cloud Service 2H CY2016

8. Tax Provisioning & Reporting Cloud Service 2H CY2016

9. Dimension Management Cloud Service 2H CY2016

# Oracle Applications: Current Release and Roadmap Oracle EPM Cloud

#### Current Release Q2 2015

#### **Planning and Budgeting**

- Enhanced user experience: Enhanced interactivity, Excel type grid capabilities, Built-in reports
- Operational planning related enhancements: Instant calculations & aggregations, Enhanced sandboxing, Excel like formulas, Valid combinations etc.
- REST web service for external integration
- IP white/black listing

#### **Enterprise Performance Reporting**

- PowerPoint Report Packages
- Web Viewer enhancements and publishing formats
- Smart View Home Panel

#### **Current Release +1**

#### **Planning and Budgeting**

- Customizable navigation by roles, Write-back enabled dashboards, Attributes as a separate dimension, Advanced member function support
- Web based FR Studio & new charting engine
- · Action framework using Groovy scripting
- New Cloud Service: Enterprise Planning and Budgeting

Includes pre-built planning modules:

 Workforce Planning, Capital Asset Planning, Project Financial Planning, Financial Statement Planning: Revenue, Expense, Balance Sheet, Cash Flow

#### **Enterprise Performance Reporting**

 Supplemental Doclets, Embedded Excel support, Version Compare, Variables

### New Cloud Service: Account Reconciliation

- Address the global reconciliation process with complete lifecycle support including:
  - Verifications, tracking of assignments, managing preparation and review, minimizing risk and optimizing the process

#### **New Cloud Service: Essbase**

Essbase platform for custom analytic applications

#### **Current Release +2**

#### **Planning and Budgeting**

 Driver based predictive planning, Long range planning models & goal seek, Forecast simulation & optimization

#### **Enterprise Performance Reporting**

 Enhanced collaboration & workflow, New tools for management reporting

#### **Account Reconciliation**

 Enhanced filtering, Saved views, Conversations

### New Cloud Service: Financial Consolidation and Close

- Core Management and Legal Entity consolidation functionality
- Standard intercompany eliminations, currency translations and FX adjustment calculations
- Out of the box calculations, hierarchies and reports for quick deployment
- Built-in task orchestration for close process management
- Flexible, robust user owned reporting

#### **Essbase Cloud Service**

- Scenario Management and Sandboxing
- Data source integration with DBaaS, Query access from BICS and DVCS, API access for external applications
- Database design templates

# Future Directions Post 12 month planning cycle

#### **Planning and Budgeting**

- Certified REST integration for external adapters
- Enhanced integration with Oracle cloud services: OSN, Documents, Big Data

#### **Enterprise Performance Reporting**

- Regulatory Reporting framework: taxonomy mgmt., tagging, validation, and filing
- Enhanced dimensional analysis

#### **Account Reconciliation**

Transaction Matching

#### **Financial Consolidation and Close**

- Statutory Reporting with complex intercompany eliminations and ownership
- Flexible user-defined calculations & currency
- Custom intercompany matching report with automatic journal adjustment

#### **Essbase Cloud Service**

Support for remote partitions

#### **New Cloud Services**

- Profitability and Cost Management Cloud Service
- Tax Provision and Reporting Cloud Service
- Dimension Management Cloud Service



The above is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle Corporation.

# Enterprise Planning & Budgeting Cloud







Workforce



**Capital** 



**Projects** 

### **PBCS**

The Oracle Enterprise Planning & Budgeting Cloud is the only solution on the market that strikes the perfect balance between end user flexibility and centralized curation.

### Value Out-of-the-Box

- Best-Practice Planning that can be easily deployed in consumable increments
- **Upgradable** while maintaining configurability
- **Empowering the End User** via configuration wizards



# Best Practice Planning... Out-of-the-Box



Integrated Driver-based Planning for the Income Statement, Balance Sheet, & Cash Flow



Bridging the Gap Between Project Planning Systems and the Financial Planning Process



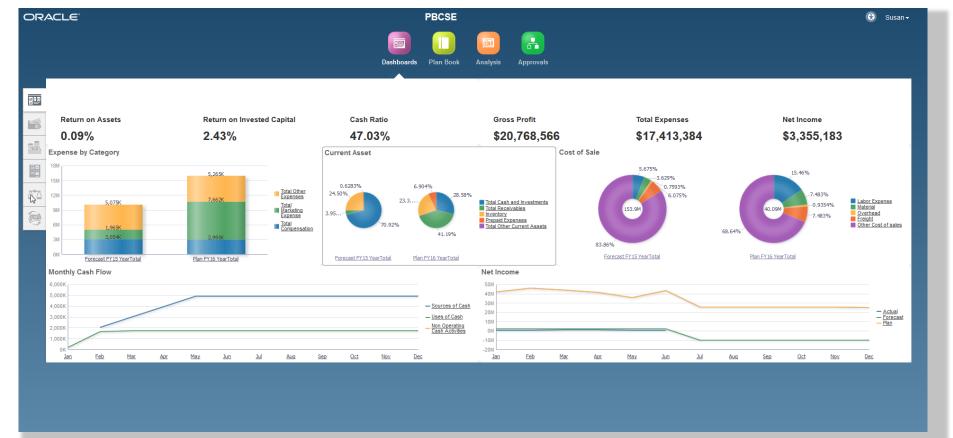
Headcount & Compensation Planning to link Financial Plans with the Workforce



**Capital** 

Planning for the Long-term impact of Capital Assets on Financial Plans

# Best Practice Planning Out-of-the-Box



- Out-of-box content
  - **Drivers & KPIs**
  - Calculations
  - Forms
  - Reports
  - Dashboards
- Best practices built-in
- Configurable framework for Partner **Enrichments**
- Automatically Upgraded by Oracle



# Essbase – History of Innovation

### Essbase - 20 Years of Innovation

#### The Good Old Days

- "Excel on Steroids" the first Multidimensional Database
- Powerful capabilities for business users
- Custom consolidations with procedural scripts
- Multi user Read/Write access
- First to offer an Excel Add In to a dimensional data model
- •First to offer Drill and Pivot capabilities in Excel

# Departments to the Enterprise

- Shared Services
- Strong security and SSL
- Faster and bigger dynamic models with the introduction of ASO
- Clustering and High Availability
- •Smartview with support for all Office apps

### The In-Memory and Exalytics

- Pure In-Memory user interaction with persisted backend for scale and recoverability
- Fused two MDD engine methodologies into a single, Best of Breed, Hybrid

# **12c and Cloud** Transformation

- Completely redesigned Java based architecture
- Multi-tenant platform
- From Excel to deployment in seconds
- Expanded the traditional dimensional model with new artifacts



### **Essbase Cloud Service Features**

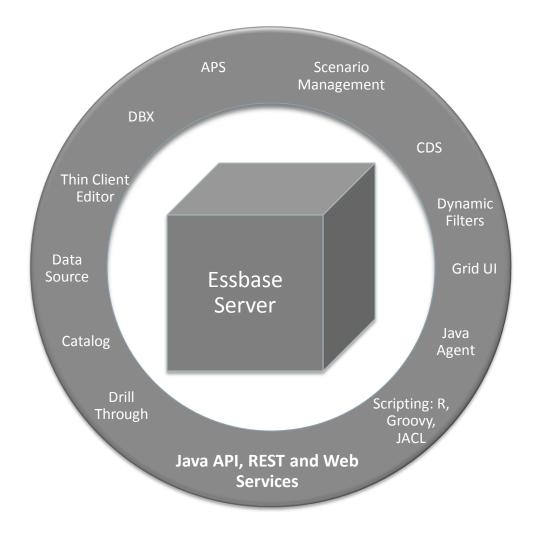
- Access to Essbase capabilities
  - BSO/ASO/Hybrid databases
  - Flexible dimensionality
  - Dynamic formulas
  - Calc scripts
  - Data uploads
- Smartview connectivity
- Browser based UI
- Data migration to BICS and DVCS

- Cloud Only features
  - Sandboxing
  - Scenario management
  - Design by Example templates
  - Excel Import/Export
- Administration
  - Database statistics
  - Manage connections
  - Locks
  - Security



# Proven Value, Redesigned for the Cloud

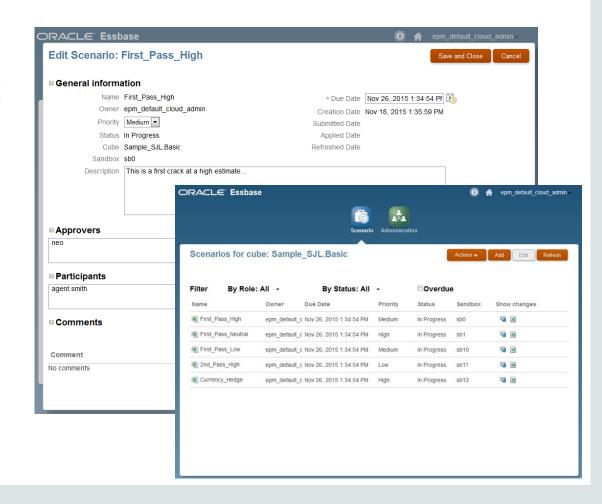
- Re-architecture of Essbase for the Cloud
  - Designed to support higher concurrency and faster recoverability
  - Eliminated security bottlenecks
  - Designed for multi-tenancy
- Unified middleware layer for all services
- Based on industry standards for ease of integration





### Powerful Addition to the Essbase Platform

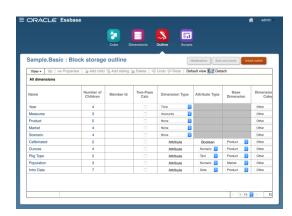
- Complete platform for custom applications
- Sandboxing and Scenario Management
  - Create private copy data for what-if and sensitivity analysis
  - Refresh from the base data or merge the Sandbox into it
  - Apply lightweight workflow to scenarios and submit approvals
  - Assign Approver and Viewer type roles





# New, Quicker, Ways to Get Things Done

- New UI for design and management
  - New database management and outline editor tools
  - Guided Essbase database creation
  - Support for database migration from on-prem deployments
  - Administration capabilities



- Tool-less approach for faster deployments
  - Excel to Cloud in seconds
    - Automated database creation based on customer spreadsheet
  - Zero learning curve, no Essbase skills needed
    - Modify the cube design can also be done from Excel





### Financial Consolidation & Close Cloud Service



- Address Management and Legal Entity consolidation needs for a broad spectrum of customers
- Significant out of the box functionality with limited need for customization (no scripting)
- Out of the box calculations, hierarchies and reports for quick deployments
- Built in task orchestration for management of overall process
- Flexible, robust user owned reporting
- Fully integrated with the EPM Cloud



# **FCCS Benefits**

- Simplified Tablet User Interface
- Native dashboarding and analysis
- Dynamic out-of-box calculations with limited need for customization (no scripting)
- Built-in Balance Sheet Movement Translations with FX / CTA Calculations
- Simplified Consolidation Dimension for easy audit
- Predefined dimensions for detailed analysis
- Automated Cash Flow
- Automation/Lights out processing
- Powerful close orchestration and detail data collection
- Supporting "social interactions" around close and consolidation



# FCCS Functionality in first release

### Consolidation

- Predefined dimensions with built-in Financial Intelligence
- Flexible application configuration with pre-built forms & reports
- Standard consolidations & eliminations
- Currency translations and FX adjustment calculations
- Built-in KPI ratio analysis
- Custom calculations using member formula
- Automated Cash Flow
- Data source detail tracking with drill through capability

- Multi-GAAP support
- Approvals
- Journal entry with approval workflow
- Intercompany matching
- Data audit
- Close Calendar
  - Task Management
  - Workflow
- Supplemental Schedules
  - Data Collections
- FCCS Dashboard



# EPM Cloud for Financial Close: Roadmap

<b>EPM Cloud Offering</b>	Target Date
Account Reconciliation Cloud Service (ARCS)	Q4 FY16
Financial Consolidation and Close Cloud Service (FCCS)	Q1 FY17
Tax Provision and Reporting Cloud Service (TPRCS)	1H FY17



