



Why We Went to Cloud

NTxHUG Q1 2018 Customer Duo Presentation

We are a family of specialty retail brands that makes the most popular technologies affordable and simple.



Disclaimer

- This presentation contains the opinions of the presenter alone and do not necessarily represent the opinions of GameStop, Inc.
- Everyone's situation and business case will be different, so please research available options in your process

Before and After Cloud

Before Cloud

- Essbase (Actuals) and Planning (Budget & Forecast)
- Custom SQL Server for ETL
- Little desire for HFM, FCM, ARM, or cloud in general

After Cloud

- PBCS for Actuals, Budget, and Forecast
- Data Management for ETL
- Exploring OAC (“Essbase In the Cloud”) and FCCS possibilities

Adios, Servers

- **No servers** with PBCS vs. **4 servers** for Essbase and Planning (QA and PRD)
- **Included Data Management** vs. additional servers and licenses for FDMEE
- **Experienced Oracle Cloud team** vs. No Hyperion infrastructure personnel
- **Targeted, nightly maintenance** vs. generic, monthly server maintenance
- **Global access without VPN** for International offices

Bring On The Upgrades

- **Users wanted the latest functionality**; HQ didn't want to pay for it
- Sometimes, the latest functionality **wasn't even available on-prem**
- **Eliminated** on-prem upgrade project; endless upgrade cycles
- Oracle Cloud gives us the **latest, tested, monthly updates**

Lower Overall Costs

Product Costs

- Straightforward PBCS pricing vs. multiple, overlapping on-prem contracts
- Can order directly from Oracle Cloud website vs. Oracle Sales Rep
- Eliminated annual maintenance fees; negotiations for additional licenses

Business Costs

- Reduced server hardware and software costs
- IT personnel can re-focus on *improving* rather than *maintaining*
- Futureproofing avoid iterative project start up costs, assists in acquisitions

Oracle EPM/BI Product Acronyms

- ARCS – account reconciliation cloud
- BICS – business intelligence cloud
- DRM – data relationship management
- DVCS / DVD – data visualization cloud/desktop
- EDMCS – enterprise data master cloud
- EPBCS – enterprise planning & budgeting cloud
- EPRCS – enterprise performance reporting cloud
- FCCS – financial close & consolidation cloud
- FDMEE – financial data quality management ent. ed.
- FR/HFR – hyperion financial reporting
- HFM – hyperion financial management
- HSF – hyperion strategic finance
- LCM – LifeCycle management
- OAC – oracle analytics cloud
- OBIEE – oracle business intelligence ent. ed.
- ODI – oracle data integrator
- PBCS – planning & budgeting cloud
- PCMCS – profitability & cost management cloud
- TRCS – tax reporting cloud